

Churchill's Global Leadership Workshops

CHURCHILL
LEADERSHIP GROUP

Our clients are corporate leaders across the globe who face leadership and people management challenges every day and they come to Churchill for solutions.

Why invest in your people leaders?

- Managers account for at least 70% of the variance in employee engagement*
- Bad managers cost businesses billions of dollars per year.
- 1 in 2 employees left their job to get away from their manager**

Having a foundation of solid “people leader” skills is key and Churchill has a large variety of workshops, tools and a large team of Executive Coaches who can deliver what you need. Each workshop is built to educate, empower and provide experiential on-the-job learning with concrete tools managers can use, resulting in sustainable positive behavior that drives results. The Churchill experience:

- We partner with to co-create the best experience for your leaders
- Conduct interviews to tailor the experience and build program advocates
- Build case studies relevant to your world
- Measure success
- **StrengthsFinder®** we leverage each leader's strengths to build greater confidence and accelerate talent growth
 - o **Live workshops** as a series or stand alone
 - o **Virtual workshops** that can be accessed from many locations
 - o **Coaching** to support your manager's learning application on the job

“Over 10 years I have been on many management courses, however none have been as useful as our Churchill program. In previous courses, I learned new information but often I felt it was trying to make me into something I am not. Strengths accelerated development has been very insightful and has helped me find ways to accelerate the best of me and to delegate based on the Strengths of my team members. It's an authentic approach to management development and it works. “

Senior Manager IT, eBay

For more information, call 813.956.3445 / Solutions@churchillleadershipgroup.com

Or visit www.ChurchillLeadershipGroup.com

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Examples of common solutions we deliver are:

- Building Trust
- Change Management That Works
- Collaboration and Stakeholder Engagement
- Communicating Simply and Powerfully
- Conversational Intelligence for Impact and Trust
- Effective Delegation to Get Out of the Weeds
- Emotional Intelligence
- Executive Presence
- Great Coaching to Increase Growth and Performance
- Handling Conflict and Courageous Conversations
- Influencing Others
- Leading Exceptional Teams: 4 Key Lessons of Leadership
- Leading Generational Diversity (Focus on Millennials)
- Lencioni's 5 Dysfunctions Of A Team
- Managing Time And Energy To Maximize Impact
- Maximizing Strengths (StrengthsFinder®) for Engagement and Performance
- Maximizing Strengths (StrengthsFinder®) for Development
- Maximizing Strengths (StrengthsFinder®) for Stronger Leadership
- Meeting Effectiveness
- Mindfulness: Google's Search Inside Yourself
- Providing Meaningful Feedback
- Service Excellence
- Setting Clear Expectations
- Virtual Communication for Remote Teams
- 7 Habits of Highly Effective People

*Gallup's BUSINESS JOURNAL APRIL 21, 2015: Managers Account for 70% of Variance in Employee Engagement
** Gallup's BUSINESS JOURNAL APRIL 8, 2015 Employees Want a Lot More From Their Managers