



GLOBAL SKILL-BUILDING & LEADERSHIP WORKSHOPS



AT A GLANCE...

Our clients are corporate leaders and teams across the globe who face leadership and people management challenges every day, and they turn to Churchill Leadership Group for solutions that increase productivity and sustain results throughout their entire organization.

Develop Your People Leaders for Impact

Bad managers cost businesses billions of dollars annually. Having a foundation of solid "people leaders" is key to seeing success in many areas within an organization, including employee engagement, productivity, loyalty and reputation. To help organizations develop their leaders, Churchill offers a large variety of workshops and tools delivered by our large global team of Executive Coaches including:

- Live workshops and tools as a series or standalone
- Virtual workshops and tools that be accessed from many locations
- Coaching to support your manager's learning and application on the job

WHY INVEST IN YOUR PEOPLE LEADERS?

70%

is the amount of variance managers account for in employee engagement*

50%

of employees left their job to get away from a manager**

*Gallup's BUSINESS JOURNAL APRIL 21, 2015: Managers Account for 70% of Variance in Employee Engagement

**Gallup's BUSINESS JOURNAL APRIL 8, 2015 Employees Want a Lot More From Their Managers

EXAMPLES OF COMMON SOLUTIONS WE DELIVER

Churchill's workshops are built to educate, empower and provide experiential on-the-job learning with concrete tools managers can use, resulting in sustainable positive behavior that drives results. Our topics include:

- 7 Habits of Highly Effective People
- Building Trust
- Change Management That Works
- Collaboration and Stakeholder Engagement
- Communicating Simply and Powerfully
- Conversational Intelligence for Impact and Trust
- Effective Delegation to Get Out of the Weeds
- Emotional Intelligence
- Executive Presence
- Great Coaching for Growth and Results
- Handling Conflict / Courageous Conversations
- Influencing Others
- Leading Exceptional Teams: 4 Key Lessons of Leadership
- Leading Generational Diversity
- Lencioni's 5 Dysfunctions of a Team
- Managing Time and Energy, Reduce Stress
- Making Meetings Count
- Mindfulness: Google's Search Inside Yourself
- Providing Meaningful Feedback
- Service Excellence
- Setting Clear Expectations
- Strengths-Based Leadership*
- Strengths-Based Organizations*
- Strengths Discovery and Application*
- Strengths for Engagement & Performance*
- Virtual Communication for Remote Teams

*Uses Clifton StrengthsFinder®

WHY CHOOSE CHURCHILL...

- ✓ **Our global coaches have real-world experience.** Each of our 80+ coaches is an executive coach and has rich leadership experience in private and public sectors.
- ✓ **Our strengths-accelerated approach.** By using Clifton StrengthsFinder® we maximize the natural talent that is there for authenticity and sustainability, as well as building new leadership capability.
- ✓ **Our focus on measuring success.** We have a defined methodology for measuring results. We have high standards for leaders as we expect organizations to receive significant success from their learning investment.
- ✓ **Our global footprint.** Our large Churchill team is diverse with coaches across the Americas, Europe, Middle East and Asia-Pacific. This means we are able to meet your regional and cultural needs required for leadership growth.

"Strengths accelerated development has been very insightful and has helped me find ways to accelerate the best of me and to delegate based on the Strengths of my team. It's an authentic approach to management development and it works."

— Senior Manager IT, eBay



DEVELOP YOUR TALENT, DELIVER RESULTS

Start the conversation. Contact us today to discuss your needs.
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